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Presentation contents

- Thoughts on innovation
- Key aspects of innovation
- Innovation and culture
- Drivers and challenges in innovation
- Case studies for innovation in Pharma
- Final thoughts

"Innovate, Change, Adjust???
-What are you talking about, we're doing good!!!"



What is it?



- Innovation is an insight that inspires change that creates value
- Not simply an idea, an invention, an improvement, or creativity
- A process, not simply an end-result
- Requires preparation, insight, change, opportunity recognition
- How do we get it?
 - Be open-minded
 - Encourage diversity
 - Learn to trust
 - Encourage experimentation
 - Encourage language of innovation
 - Forgive mistakes





The most important thing about Innovation I can share with you

"Innovation should not be an end on to itself but have a focused objective directed to bring a tangible benefit that can be recognized and quantitated"



Key characteristics of innovators

- They are intense observers
- Ask a lot of questions (i.e., inquisitive)
- Are comfortable thinking differently
 - ✓ power of association to find surprising connections
- Networkers
 - ✓ link ideas in own are of knowledge with those playing in a different box
- Like to experiment



Well-known Breakthroughs



The Microwave - Percy L. Spencer

The "So What" on Innovation



The following things about innovation are clear....

- Our ability to innovate is ABSOLUTELY VITAL to sustained success (and to the lives of the patients whom we touch)
- <u>Executive's success should be measured</u> against their ability to be innovative and to drive innovation in their organizations
- We should ask our employees to measure how we are doing to foster innovation
- Innovation management should be built into our <u>Leadership</u> <u>Competency Models</u>, and incorporate this competency in Leadership curricula

Critical aspects for innovation success



Reality checks with the people impacted by the change at intervals throughout implementation

Test ideas in a sandbox environment prior to global implementation

Emphasis on the process of implementation, not on the timeline for implementation

Be prepared to adjust along the way

Manage expectations

Ensure effective communication plans, not just about changes, but also about the rationale



X-Rays - Wilhelm Roentgen



What does it look like?

The "SOKKET" Ball









Innovation in a regulated environment

Innovation is a differentiating factor

Ample environment for potential to innovate with results

Innovation offers a great opportunity for pharmaceutical professionals to lead by driving improvement in the quality of business, including profitability

Drivers For Innovation in Pharma

Increasing Complexity

- Need for increased responsiveness and flexibility
- Need to respond quickly to investigations both internally and externally

Manage Risk

- Need to adjust quickly to the unanticipated
- Impact of negative regulatory action on contract manufacturers
- Redundancies needed for analytical methods or reagents
- Manage unanticipated spikes in volume

Need for Flexibility

- Support paradigm must adjust with changes in manufacturing strategies
- Adjust to opportunities and growth in product pipeline
- Need for seamless levelloading of resources across the spectrum of capabilities and strengths

Global Requirements

- Expectations and requirements change
- Requirement to manage differing specifications across different countries
- Quality Units geographical locations need to operate as a integrated unit
- Changing regulatory expectations



Innovation and efficiency can live comfortably alongside a direction toward Sustainable Compliance

- "...thinkers who exploit opposing ideas to construct a new solution enjoy a built-in advantage over thinkers who can consider only one model at a time.
- "...the most successful thinkers 'embrace the mess' in that they allow complexity to exist, at least as they search for solutions, because complexity is the most reliable source of creative opportunities."

- from Roger Martin's research and book "The Opposable Mind" (Brown, Change by Design, 2009, p. 85)





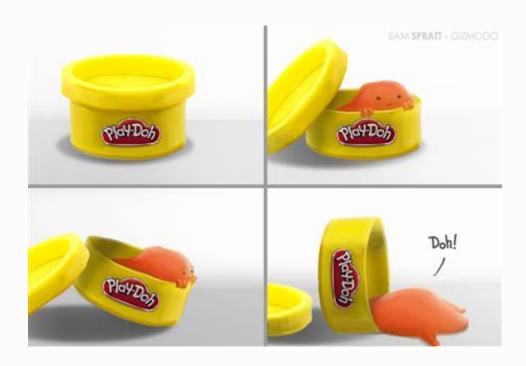
"Ill be happy to give you innovative thinking. What are the guidelines?"

The Challenge

- What is less clear is HOW to describe what it is to innovate...what does innovation really mean to us?
- If, indeed, we have a definition of what it means to innovate, it is often not a shared definition
- How to most effectively and efficiently build the capacity to innovate (i.e., what are the specific skills that can be taught or coached)?
- How to systematically build it into our culture and then to reinforce it?



Play-Doh: Kutol Products





Questions to consider on culture

- Does our organization have a <u>shared definition</u> and understanding of what it means to innovate (beyond thinking creatively)?
- Can we identify and have general agreement on where the innovation challenges reside in our culture?
- How do we teach the skill / competency of innovation? How is it reinforced?
- What other fields might be able to yield fresh "lenses" for those in leadership as they coach and reinforce innovation in their respective organizational cultures?



Begin with establishing a framework for transformational opportunities

- Advances in technology, logistics, and process excellence opens the possibility for a strategic direction that results in <u>improved compliance</u> and <u>unprecedented efficiencies</u>, <u>while driving down costs</u>
- Analytical Technology is allowing a greater degree of automation, the possibility for real-time testing, and parametric release
- Advances in transportation infrastructure allows for overnight shipment of samples at controlled conditions to virtually anywhere in the globe and <u>eliminates restrictions based on site location</u>
- Modernization of the Laboratory Information System will permit seamless data exchange globally and full instrument integration
- Globalization trends require an <u>integrated matrix model</u> that removes dependency from site-specific support in lieu of a network of internal and external laboratories that can respond quickly to changes in demand and expectations

Innovation should be intentional

Fostering difference in perspectives

Defined process for innovation with governance

Optimal leveraging of data and information

Enablers for Innovation

Empowerment

Efficient change management process



Velcro - George de Mestral







New ideas IN TRAINING SYSTEMS





Approaches to Learning Management

eLearning Technologies

Webinar

Video

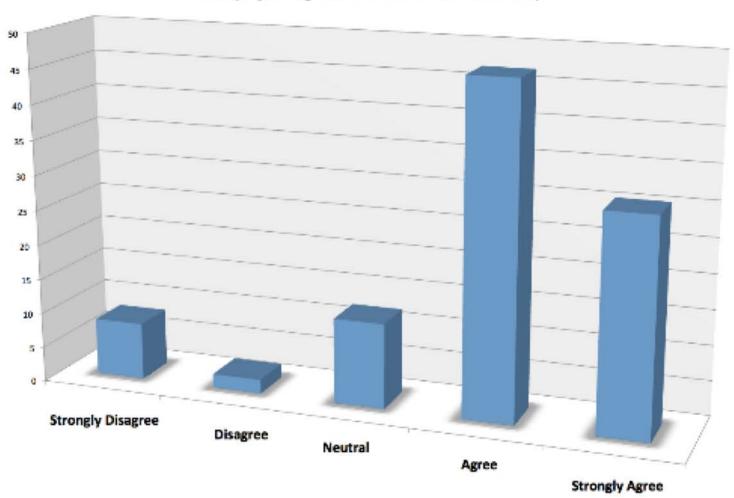
Interactive Courseware

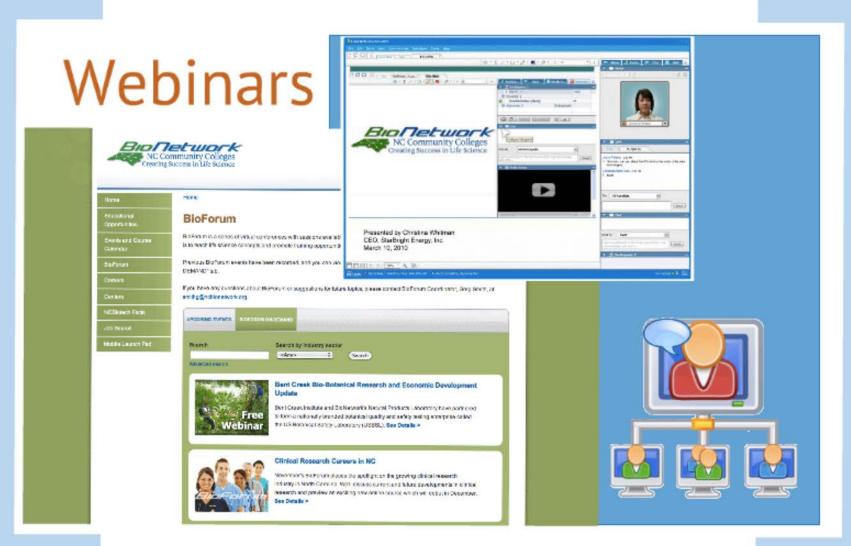
Simulation

Gaming

New Technologies

Completing this e-learning tool makes me feel more **CONFIDENT** about performing a similar task in a real laboratory.





http://www.ncbionetwork.org/bioforum-events



Multimedia Approaches





Video

Science Concepts



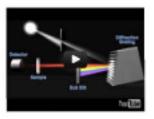


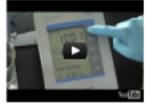
http://www.youtube.com/bionetwork





Hands-On Demos

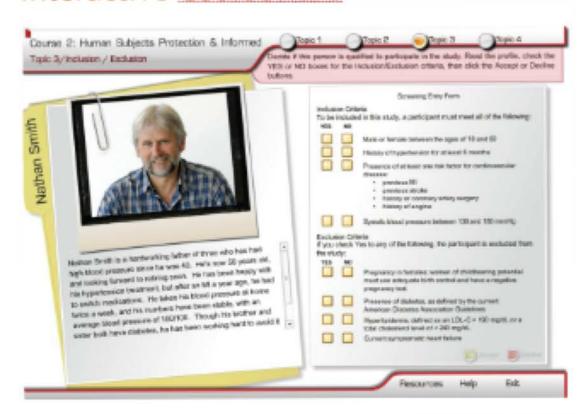




Animations

Lab Procedures

Interactive Courseware



Foundations of Clinical Research



Lab Safety



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http://www.futurefactorygame.com

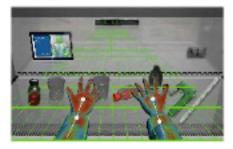


Future Technologies

Motion Tracking & Voice Recognition







Flow Hood Trainer



ANALYTICAL INNOVATION



Direction

What are the key steps and requirements to enable QC to be successful and meet near and long-term challenges.



Driving compliance and efficiency through Innovation & Technology

Data Management Options



Analytical Solutions

- | Simple Suppose to Figure 1 | Simple Suppose
- Wireless
- Paperless QC testing, calculations and CoA
- Fundamental increase in efficiency
- Improved Compliance

QC Systems Innovation

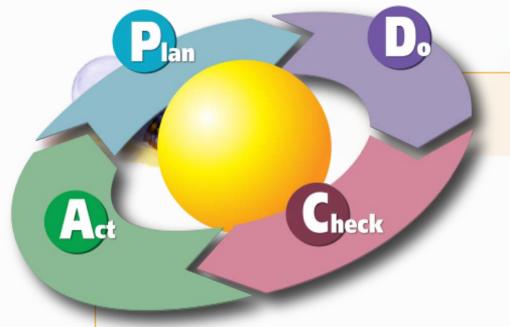
- Immediate on-floor test results for faster decisions
- Improved analytical method efficiency and accuracy



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- Driving value while decreasing bureaucracy
- Paperless change control, deviations and training processes
- Enhanced compliance
- Increased responsiveness through realtime product quality trending

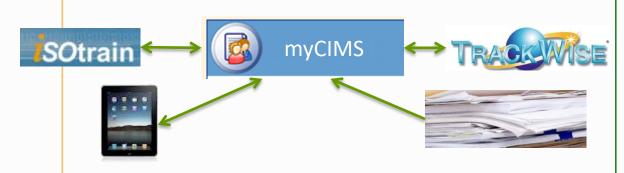


QUALITY SYSTEMS INNOVATION

Access To Controlled Documents



Implement an intuitive and accessible interface to Controlled Documents; replace and streamline review with an interactive and collaborative process



Measures:

- •Repurpose personnel currently keeping up paper copies of docs
- •Reduce time required to review and approve documents
- •Make paper controlled document available online
- Automatically synchronize platforms



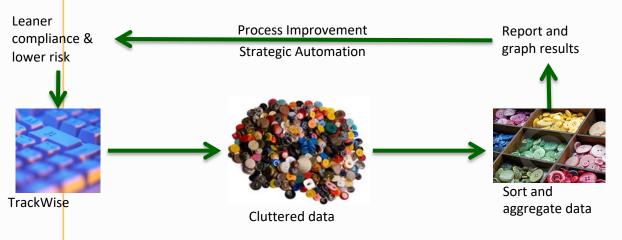
Approach:

- Create an intuitive interface for electronic documents
- Make controlled documents available online in areas like manufacturing through the use of mobile devices
- Import scanned vital records
- Replace serial document review with a collaborative parallel process

"Lean" Compliance



Benefit Statement: Provide the ability to analyze Quality Data for trends, patterns and also generate regulatory reports like APRs and overall Quality metrics more efficiently



Measures:

- Reduction in number and frequency of errors and deviations
- Number of process improvements identified
- Improved compliance with less manual and menial labor
- Reduce use of spreadsheets and databases

Approach:

- Extract data from platform systems and make it available for searching and reports.
- Use text analytics or similar technology to look for patterns, trends, and recurring issues.
- Automate reports
- Analyze output for innovative solutions, possible automation targets and business improvement opportunities

Clinical Transformation

Possibility Statement

Clinical transformation makes a new operating model possible, where an accelerated approach for early phase drug development is realized.

It is a model that dissolves the existing functional operating boundaries in the transition of clinical programs from R&D to patients.



FROM	то
Conventional tech transfer	Seamless knowledge transfer
"Line function centric" approach	Nimble "product centric" approach
Multiple hand-offs	Minimal hand-offs
Application of commercial-centric systems for all programs	Adopting flexible/simplified systems for clinical programs



A few take-home messages

- Smaller changes applied consistently equal sustainability
- Integrate value checks in implementation plans
- Innovation is a process of generating new ideas and not just a set of deliverables
- Innovation always involves an element of courage and a need for nurturing
- Innovation must be intentional
- Innovation can and should become an identifier for Quality organizations



Slinky - Richard James





